



Patrick DEGEN

Expertise

Controlling, financial, operational and administrative management.
Trilingual - FRA, ENG, GER

Postgraduate MBA & Bachelor in finance – « Economist HEG »

Independent since July 2016 occupying various CFO and advisory position for SME and fiscal matters

Born July 28th 1970, married, 2 teenage kids and holder of Swiss and German passports

Profil

Senior trilingual Manager focusing on business and financial controlling expertise, currently and independent entrepreneur & CFO, I have held positions as financial controller, Cost Accounting Manager, Director of Operations, Sales Forces Administrator, Information Systems and Strategic Projects. Having occupied the role of internal consultant, I developed a great sense of coaching on multi-level base and communication of multiple complex data. I am independent since July 2016 and act as CFO and COO for several small structure and also participate in strategic development projects for SME's

Experiences

July 2016 – present

Independent consultant – www.dpc-gestion.net / www.wdengineering.net / www.1key.ch

- Co-founder / owner of a company « www.1key.ch » active in real estate development to bring innovative solutions in line with the concept of sustainability and comfort of life.
- CFO for a SMEs (+6 years) active in the high-end shoe design and development. Complete financial controlling (ownership redefinition, tax negotiation, restructuring of financials flows and long term asset management)
- Co-owner and COO for a SMEs (+10 years) active in the supply and sales of high-end quality semi-finished precious material products serving the automotive, medical and luxury industry.
- CFO for an Architect Office company. Global financial management and handling of critical cash flow stream and complex tax issues.
- Independent consultant for small business and start-up in relation to business administration, financial controlling, organisation and ERP systems
- Independent entrepreneur and evaluation of start-up projects within the high-tech, luxury & fashion industry

June 2007 – June 2016

Director Strategy & MIS – Montres Corum Sàrl (luxes) / www.corum-watches.com

- Strategic financial forecasting modelling over a 5 years period with business plan support
- Implementing a new logistic method with European subsidiaries to allow direct deliveries from Switzerland to EU retailers. Managing the project with new partners (EU fiscal rep, Fedex) considering costs issues, transactional complexities and VAT complexity
- Developing new business structures for new subsidiaries in order to rollout HQ ERP system in all key Branches improving data sharing, sales administration and financial consolidation
- Defining and managing yearly commercial Budgets to express production needs
- Supporting and coaching business controller in all financial/operational issues to improve speed and qualitative financial reporting. I developed the monthly reporting package for the group
- Elaboration, implementation and managing the worldwide sell-out reporting package (75% of all POS) allowing identifying retail stock levels, product rotation and supply-chain guidance. Started a new project of fully integrated sell-out metrics with NagralD.
- Gross Margin definition and analysis. Worldwide price management in accordance with global benchmark analysis. Ad-hoc analysis for multiple and recurrent operating issues (operating variance explanations, new KPI for different departments)

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Experiences

August 2003 – May 2007

Director of Operations – Montres Corum Sàrl (luxes) / www.corum-watches.com

- Director of Operations Planning managing nine people and two Managers to guarantee commercial, logistic and production Budgets=> increased production output by 50% in 6 months
- Managed the integration of automated ERP concepts and coaching involved departments using this new tool efficiently
- Internal auditor functioning and implementation of conformity reports reflecting important financial discrepancies and operational variances
- Implemented and managed on weekly base a new commercial and production dash-board report to monitor the company's overall tight delivery schedules with high renewal product range

Novembre 2000 – July 2003

Cost accounting Manager / controller – Montres Corum Sàrl (luxes) / www.corum-watches.com

- Elaborating and managing for the CFO located in the USA a complete new cost accounting practice for the company and implementing new financial reporting packages
- Coaching other departments in helping them to understand the importance of financial metrics and controls
- Creating a new financial integration system (permanent inventory concept) with immediate purchase price variance accounting, cost of goods sold, revenue and dynamic margin monitoring
- Finding under tight schedule (threat of previous business system collapse), new partner with rapid implementation capacity => 12 months from prospect phase to fully operational ERP

May 1996 – June 2000

Financial analyst / controller – Silicon Graphics (SGI) & / Quantum Peripherals – High Tech Firms

- Managed the global OPEX budget and variance analysis of mid-range production (10 departments / 200 employees) and coaching all operational managers for financial matters
- Managed European spare parts inventory (US\$ 20 million) by implementing new intranet tools and performing regular physical counts at DHL - external hub located in Brussels
- Financial & operational control of special projects (Hungarian Telecom) for the account of our key European commercial force

Studies

March 2001 – Octobre 2002 => **Master of Business Administration (MBA)** at Business School Lausanne

August 1992 – July 1995 => **Bachelor in finance - Economist HES** at « Haute école de gestion (HEG) Neuchâtel »

August 1987 – July 1990 => **Apprentissage de Banque** at Credit Suisse Neuchâtel

Attributes

July 95 to April 96, backpacked solo around the world on a shoe string budget, met my English wife in Australia. Happily married since 1997, father of 2 teenage boys, designed and built an eco-friendly swedish home. Enjoy good food, family and friends, walking, swimming, films, music, concerts, playing piano and travelling.